December 17, 2024 DRAFT FOR REVIEW | CONFIDENTIAL

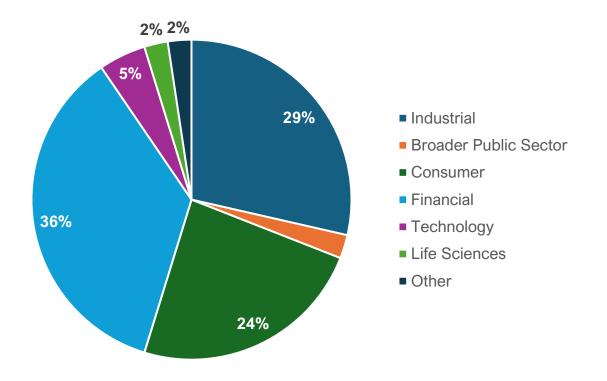
Employee Referral Bonus Policy – Flash Survey Insights



Introduction

- In Fall 2024, CGP conducted a flash survey among its client base on Employee Referral Bonus Policies
- A total of 42 organizations participated in the flash survey, with the breakdown of participants by sector displayed to the right
- This report contains details on the following:
 - Prevalence of referral bonus programs
 - Type of referral bonus programs
 - Details of the bonus programs

Breakdown of Participants by Sector





Prevalence & Type of Rewards Offered

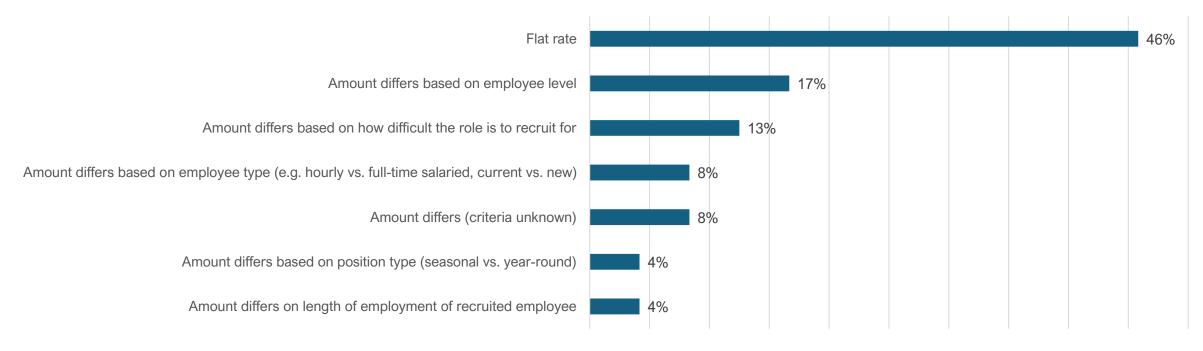


Type of Reward Offered

- Formal employee referral bonus policies are prevalent within the sample, with the most common reward type being a **cash bonus**
- Some organizations provide **multiple rewards** as part of their policy (e.g. provide a cash bonus to the employee and make a charitable donation or provide a cash bonus and a gift card)
- Of the organizations that have a formal program, 50% have some form of time requirement before payout (e.g. newly hired employee completes their probationary period or 6 months of employment, etc.), while **50% do not have a time requirement before** payout (e.g. is provided upon hire)



Type of Cash Bonus



Type of Cash Bonus

Of the organizations that provide a cash bonus as part of their policy, approximately 45% provide a flat rate, while 55% provide differing amounts for reasons such as the level of the employee hired, the employee / position type, the length of employment of the recruited employee, how difficult it is to recruit for that role, etc.



Cash Bonus Amounts

Flat Rates

Minimum	Average	Median	Maximum
\$250	\$1,210	\$1,000	\$3,000

Average Cash Bonus Amounts by Employee Level

Non-Management	Manager	Director	VP
\$2,130	\$2,750	\$4,380	*

* Insufficient data to display



CGP is an independent advisor on compensation and governance matters. We support Boards and Management by seeking to understand their challenges and then drawing from a diverse set of experiences, ideas and opinions to offer tailored solutions; all while keeping best practices top of mind. http://www.compgovpartners.com

Christopher A. Chen, Managing Partner cchen@compgovpartners.com



© Copyright 2024, Compensation Governance Partners Inc. ALL RIGHTS RESERVED. Do not modify or create derivative works from these contents. This information is not to be shared with other organizations, consultants, or

vendors without the express written permission of Compensation Governance Partners.